

Annuity Education/Training (CEU):

Beginning June 1, 2017, the State of Delaware, requires all producers with regards to a Line of Authority (LOA) to Life/Annuities, are required to complete the mandatory one-time, four (4) hour approved continuing education units (CEU) training course. This training must be completed prior to selling, soliciting, or negotiating such products by November 29, 2017.

Non-resident producers are not subject to Delaware CEU requirements. However, a resident or non-resident license producer who engages in the sale of annuity products in Delaware must complete the required annuity certification course.

A resident or non-resident agent may meet the Delaware annuity initial training requirement by having completed the training course, which has been approved in Delaware or in a state that has adopted the 2010 NAIC Suitability in Annuity Transactions Model Regulation by May 30, 2017.

Certificate of completion may be sent via electronic submission from any of the States that have adopted the 2010 NAIC Suitability in Annuity Transactions Model Regulation:

It is the responsibility of the agent to provide proof of compliance with any relevant annuity training requirement.