

**REPORT ON EXAMINATION**  
**OF**  
**SCOR GLOBAL LIFE USA REINSURANCE COMPANY**  
**AS OF**  
**DECEMBER 31, 2016**

Trinidad Navarro  
Commissioner



Delaware Department of Insurance

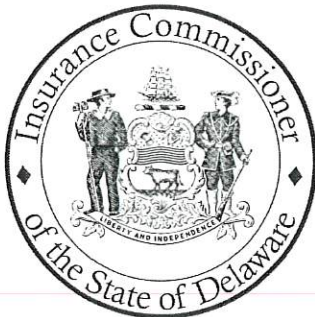
I, Trinidad Navarro, Insurance Commissioner of the State of Delaware, do hereby certify that the attached REPORT ON EXAMINATION, made as of December 31, 2016 of the

**SCOR GLOBAL LIFE USA REINSURANCE COMPANY**

is a true and correct copy of the document filed with this Department.

Attest By: Reyn Brown

Date: June 15, 2018



In Witness Whereof, I have hereunto set my hand and affixed the official seal of this Department at the City of Dover, this 26 day of June, 2018.

Trinidad Navarro  
Trinidad Navarro  
Insurance Commissioner

Trinidad Navarro  
Commissioner



Delaware Department of Insurance

REPORT ON EXAMINATION  
OF THE  
SCOR GLOBAL LIFE USA REINSURANCE COMPANY  
AS OF  
DECEMBER 31, 2016

The above-captioned report was completed by examiners of the Delaware Department of Insurance.

Consideration has been duly given to the comments, conclusions and recommendations of the examiners regarding the status of the company as reflected in the report.

This report is hereby accepted, adopted and filed as an official record of this Department.

A handwritten signature in blue ink that reads "Trinidad Navarro".

Trinidad Navarro  
Insurance Commissioner

Dated this 26 day of June, 2018

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## **SALUTATION**

April 25, 2018

Honorable Trinidad Navarro  
Commissioner  
Delaware Department of Insurance  
Rodney Building  
841 Silver Lake Boulevard  
Dover, Delaware 19904

Commissioner:

In compliance with instructions and pursuant to statutory provisions contained in Exam Authority No. 17.028, dated May 3, 2017, an examination has been made of the affairs, financial condition and management of the

### **SCOR GLOBAL LIFE USA REINSURANCE COMPANY**

hereinafter referred to as “Company” or “SGLUSA” incorporated under the laws of the State of Delaware as a stock company with its statutory home office located at 2711 Centerville Road, Suite 400, Wilmington, Delaware 19808. The examination was conducted at SCOR Global Life Americas Reinsurance Company’s (“SGLA”) main administrative office located at 101 South Tryon Street, Charlotte, North Carolina, 28202. The report of this examination is submitted herewith.

### **SCOPE OF EXAMINATION**

We have performed our examination of SGLUSA. The last examination covered the period of January 1, 2009 through December 31, 2013. This examination covers the period of January 1, 2014 through December 31, 2016.

We conducted our examination in accordance with the *National Association of Insurance Commissioners* (“NAIC”) *Financial Condition Examiners Handbook* (“Handbook”). The

Handbook requires that we plan and perform the examination to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the company and evaluate system controls and procedures used to mitigate those risks. An examination also includes identifying and evaluating significant risks that could cause an insurer's surplus to be materially misstated both currently and prospectively.

All accounts and activities of the company were considered in accordance with the risk-focused examination process. This may include assessing significant estimates made by management and evaluating management's compliance with Statutory Accounting Principles ("SSAP"). The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination an adjustment is identified, the impact of such adjustment will be documented separately following the Company's financial statements.

This examination report includes significant findings of fact, as mentioned in 18 *Del. C.* § 321 and general information about the insurer and its financial condition. There may be other items identified during the examination that, due to their nature (e.g. subjective conclusions, proprietary information, etc.), are not included within the examination report but separately communicated to other regulators and/or the company.

### **SUMMARY OF SIGNIFICANT FINDINGS**

There were no significant findings or material adjustments to the Company's financial statements.

### **HISTORY**

The Company was originally organized in the State of Delaware under a Certificate of Incorporation dated July 13, 1982, as The Mercantile and General Life Reassurance Company of America.

On December 29, 1993, the Company was re-domiciled to the State of Michigan.

On November 22, 1996, Swiss Reinsurance Company of Zurich Switzerland acquired all outstanding shares of the Company from Prudential Corporation plc. As part of the transaction, the parties executed a Transfer and Assumption Agreement on December 31, 1997. Pursuant to this agreement the Company's entire reinsurance business was transferred and novated to Swiss Re Life and Health America, Inc. with the prior approval of the Michigan Insurance Bureau. The Company conducted no insurance operations from this date until May 1, 2003.

On December 23, 1998, Sun Life Assurance Company of Canada ("Sun Life") acquired all outstanding shares of M&G Holdings, which owned all outstanding shares of the Company.

On February 19, 1999, the Company's name was changed to Sun Life of Canada Reinsurance Company (U.S.).

On April 10, 2000, the Company was acquired by Clarica Reinsurance Holdings, Inc. from Sun Life. The Company's name was changed to Clarica Life Reinsurance Company.

On February 13, 2002, the Company was acquired by Assicurazioni Generali, S.p.A. ("Generali"), Italy's largest insurer.

On May 1, 2003, the Company entered into an Assumption Reinsurance and Coinsurance Agreement with Business Men's Assurance Company ("BMA"), thus assuming 100% of BMA's rights, duties, risks, liabilities and obligations under or related to BMA's reinsurance block of business. This block of business provided the foundation for the current operations for the Company. As part of this transaction, the Company paid just under \$100 million in goodwill. The goodwill was amortized into operations on a straight-line basis over a ten year period and became fully amortized in 2013.

On August 28, 2003, the Company's name was changed to Generali USA Life Reassurance Company ("Generali USA").

On December 30, 2003, the Company was re-domiciled to the State of Missouri.

On March 25, 2004, Generali contributed all the issued and outstanding stock of the Company to Generali US Holdings, Inc. ("Generali Holdings"), a Delaware corporation that is wholly owned by Generali.

In 2012, the Company's former ultimate parent, Generali, expressed the desire to sell Generali Holdings and its subsidiaries, Generali USA and Generali Reassurance (Bermuda) Ltd. ("Generali Bermuda"). Pursuant to a Master Transaction and Stock Purchase Agreement ("MTA"), dated as of June 3, 2013, amended August 20, 2013, the Company, Generali Holdings and Generali Bermuda were acquired by SGLA Holdings, a Delaware corporation, on October 1, 2013. Prior to the acquisition, the Company redomiciled to the State of Delaware. Approval of the redomestication was received on August 20, 2013, from the State of Delaware and on August 27, 2013, from the State of Missouri. SGLA Holdings is wholly owned by SCOR Global Life SE ("SGL SE"), a French holding company, ultimately owned by SCOR SE ("SCOR"), a French holding company organized as a Societas Europa.

On October 1, 2013, upon acquisition by SGLA Holdings, the Company's name was changed to SGLUSA.

As part of the MTA, upon close of the transaction all business that was retroceded to the former Generali parent or Generali Bermuda was to be recaptured by the Company and then immediately retroceded to two SCOR entities, SCOR Life Assurance Company ("SLAC") and SCOR Global Life Reinsurance Ireland Ltd. ("SGLRI"). The day after the close, all business retroceded was recaptured and retroceded to SLAC and SGLRI. In addition, a large portion of



the existing business that had been retained by the Company prior to the acquisition was likewise retroceded to SLAC and SGLRI.

On April 14, 2014, Generali Holdings was renamed SGLUSA Holdings.

### **Common Capital Stock and Paid-in Surplus**

The Certificate of Incorporation provides that the Company has 10,000 shares of common stock authorized, of which 10,000 shares are issued and outstanding, at \$1,000 par value per share. The capital represented by the 10,000 shares of common stock issued and outstanding is \$10,000,000.

As of December 31, 2016, all outstanding shares of the Company's common stock were owned by its Parent, SGLUSA Holdings.

During the period under examination, the Company did not receive any capital contributions from its Parent; however, changes in capital were recorded as dividends paid by the Company to its Parent represented a return of capital.

### **Dividends to Shareholders**

During the period under examination, the Company paid the following dividends to its Parent.

| <u>Year</u> | <u>Dividends</u> |              |
|-------------|------------------|--------------|
| 2013        | -                |              |
| 2014        | \$(58,147,495)   | <sup>1</sup> |
| 2015        | \$(36,760,836)   | <sup>2</sup> |
| 2016        | \$(35,025,568)   | <sup>3</sup> |

(1) On October 29, 2014, the Company paid an extraordinary dividend as a return of capital to SGLUSA Holdings of \$58,147,495. Approval was received from the Delaware Insurance Department ("Department") on October 8, 2014.

(2) On July 24, 2015, the Company paid an extraordinary dividend as a return of capital to SGLUSA Holdings of \$36,760,836. Approval was received from the Department on July 6, 2015.

(3) On June 29, 2016, the Company paid an extraordinary dividend as a return of capital to SGLUSA Holdings of \$35,025,568. Approval was received from the Department on July 13, 2016.

### **Surplus Notes**

As of December 31, 2013, the Company did not have any outstanding Surplus Notes.

### **Borrowed Money**

As of December 31, 2013, the Company did not have any borrowed money.

## **MANAGEMENT AND CONTROL**

### **Stockholder**

Article II of the Company's amended bylaws states that annual meetings of the stockholders shall be held at the Registered Office of the corporation, or at such other place within or without Delaware, on a day and at a place and time set by the Board of Directors ("Board") between January 1 and May 1 of each year, as the Board may designate, as stated in notice of such meeting or a duly executed waiver of notice thereof. At each annual meeting, the stockholders entitled to vote shall elect a Board and they may transact such other company business as is stated in the notice of meeting or as otherwise appropriate. Special meetings of stockholders for any purpose may be called by the Chairman of the Board, the Vice Chairman of the Board, the President, the Board, or the holders of not less than one-tenth (1/10) of all shares entitled to vote at the meeting. The business transacted at any special meeting shall be limited to the purposes stated in the notice thereof. The holders of a majority of the shares entitled to vote, represented in person or by proxy, shall constitute a quorum at a meeting of the shareholders, but in no event shall a quorum consist of the holders of less than one-third (1/3) of the shares entitled to vote. Each outstanding share, regardless of class, shall be entitled to one vote on each matter submitted to a vote at a meeting of the shareholders. Cumulative voting in the election of directors or otherwise is expressly prohibited by the Articles of Incorporation. Any action required or permitted by law, the Articles of Incorporation or the bylaws to be taken at a

shareholders meeting may be taken without a meeting if consent in writing is signed by all of the shareholders entitled to vote.

### **Board of Directors**

Pursuant to the General Corporation Laws of the State of Delaware, as implemented by the Company's Articles of Incorporation and bylaws, all corporate powers are exercised by or under the direction of the Board. The bylaws, as amended October 1, 2013, provide that the Company's business and affairs shall be managed by the Board. Subject to restrictions imposed by law, the Articles of Incorporation, or the bylaws, the Board can exercise all of the powers of the Company. The Board shall consist of no less than five (5) or more than thirteen (13) members, and cumulative voting for Directors is prohibited pursuant to the Articles of Incorporation. The Board shall be elected at the annual meeting of stockholders and each director shall be elected to hold office until the next succeeding annual meeting and until his/her successor is elected and qualified or until his/her earlier death, resignation or removal.

As of December 31, 2016, the members of the Board, together with their principal business affiliations, were as follows:

| <b>Name and Location</b>                        | <b>Principal Occupation</b>  |
|---|--|
| Denis Jean Marie Kessler (CH)<br>Paris, France  | Chairman and Chief Executive Officer<br>SCOR SE  |
| Henry nmn Klecan, Jr.<br>New York, New York     | Non-Executive Board Member<br>SCOR Reinsurance Company   |
| Pierre Andre Chiappori<br>New York, New York    | Professor of Economics<br>Columbia University  |
| Jerry Michael de St. Paer<br>New York, New York | Senior Advisory Partner<br>Grail Partners, LLC   |
| Mark nm Kociancic<br>New York, New York         | Executive Vice President, Chief Financial Officer<br>and Treasurer of SCOR Reinsurance Company |

|   |   |
|---|---|
| Ingrid Elisabeth Clarisse Carlou<br>Mexico City, Mexico | Reaseguradora Patria S.A. Mexico D.F<br>Managing Director |
| Kathleen Theresa McGahran<br>Palm Beach, Florida        | Chief Executive Officer/Owner<br>Pelham Associates, Inc.  |
| Paolo nm De Martin<br>Zurich, Switzerland               | Chief Executive Officer<br>SCOR Global Life               |
| Paul Edmund Rutledge III<br>Charlotte, North Carolina   | Reinsurance Professional<br>Independent Consultant        |
| Kory Beth Sorenson<br>Paris, France                     | Non-Executive Board Member<br>Independent Consultant      |

### **Committees**

Article V of the amended bylaws states that the Board, by resolution adopted by a majority of the full Board, may designate from among its members, an Executive and Finance Committee, to the extent provided in such resolution, that shall have all the powers of the Board in the business and affairs of the corporation except as denied in Section 5.01 of Article V in the bylaws. As of December 31, 2016, the following SGLA directors and/or officers were members of the SGLA Executive and Finance Committee, which was designated as the Executive and Finance Committee of the Company:

| <b>Name and Location</b>                       | <b>Principal Occupation</b>                            |
|--|--|
| Denis Jean Marie Kessler (CH)<br>Paris, France | Chairman and Chief Executive Officer<br>SCOR SE        |
| John Charles Brueckner<br>Leawood, Kansas      | President and Chief Executive Officer<br>SCOR Americas |
| Paolo nm De Martin<br>Zurich, Switzerland      | Chief Executive Officer<br>SCOR Global Life            |

In addition to the Executive and Finance Committee, the Board by resolution adopted by a majority of the Board may designate such other committees, as it deems appropriate. Each committee shall have and exercise only that authority of the Board delegated to it by the

resolution creating such committee, except that no such committee shall have the authority of the Board in reference to matters denied to the Executive and Finance Committee in Section 5.01 of Article V.

On October 23, 2013, the Board had designated the existing Audit Committee of SGLA, consisting of three (3) independent members of the SGLA Board, as the Audit Committee of the Company. The Audit Committee of SGLA was established on February 18, 2010, in accordance with 18 *Del. Admin. C.* § 301. As of December 31, 2016, the following SGLA directors were members of the Audit Committee:

| <b>Name and Location</b>                              | <b>Principal Occupation</b>                              |
|---|--|
| Jerry Michael de St. Paer (CH)<br>New York, New York  | Senior Advisory Partner<br>Grail Partners, LLC           |
| Kathleen Theresa McGahran<br>Palm Beach, Florida      | Chief Executive Officer/Owner<br>Pelham Associates, Inc. |
| Paul Edmund Rutledge III<br>Charlotte, North Carolina | Reinsurance Professional<br>Independent Consultant       |

On April 17, 2015, the Board designated a Risk Committee of SGLA, consisting of three (3) independent members of the SGLA Board, as the Risk Committee of the Company. As of December 31, 2016, the following SGLA directors were members of the Risk Committee:

| <b>Name and Location</b>                              | <b>Principal Occupation</b>                        |
|---|--|
| Pierre Andre Chiappori<br>New York, New York          | Professor of Economics<br>Columbia University      |
| Jerry Michael de St. Paer<br>New York, New York       | Senior Advisory Partner<br>Grail Partners, LLC     |
| Paul Edmund Rutledge III<br>Charlotte, North Carolina | Reinsurance Professional<br>Independent Consultant |

## Officers

Article VIII of the amended bylaws states that the company's executive officers shall consist of a President, one or more Vice Presidents, one or more Secretaries, and a Treasurer, all of whom shall be elected by the Board and who shall hold office until their successors are elected and qualified. The Board may designate one of its members as Chairman of the Board and another of its members as Vice Chairman of the Board, but neither of such persons shall be deemed an officer of the corporation unless the Board shall expressly specify by resolution that he or she is to be an officer of the corporation.

The Board, at its first meeting after each annual meeting of shareholders, shall choose one of its directors to serve as President. The Board may elect one or more Vice Presidents, a Secretary, one or more Assistant Secretaries, a Treasurer and one or more Assistant Treasurers, none of whom need be a member of the Board. The officers shall be elected at each annual meeting. Any two or more offices may be held by the same person. Each officer shall hold office for the term for which he is elected and until his successor shall have been duly elected and qualified, or until death, resignation, or removal.

As of December 31, 2016, the Company's principal officers and their respective titles were as follows:

| <b>Name</b>                         | <b>Principal Occupation</b>   |
|-------------------------------------|---|
| John Charles Brueckner              | President and Chief Executive Officer                                 |
| Brona nmn Magee <sup>(1)</sup>      | Deputy Chief Executive Officer & Executive Vice President             |
| Donna Kay Weninger                  | Vice President & Appointed Actuary                                    |
| Maxine Hilary Verne                 | Senior Vice President, Deputy General Counsel and Corporate Secretary |
| Michael James Colannino             | Executive Vice President, Head of Strategy for the Americas           |
| Brock Edward Robbins <sup>(1)</sup> | Executive Vice President, Head of US Market                           |
| Lawrence Paul Moews <sup>(2)</sup>  | Senior Vice President, Chief Risk Officer, and Head of Optimization   |
| Mary Jane Bahna-Nolan               | Executive Vice President, Life R&D Canada Markets                     |
| Tamora Ann Kapeller <sup>(3)</sup>  | Senior Vice President, Chief Operations Officer                       |

|                                     |   |
|-------------------------------------|---|
| Michael Joseph Lynch <sup>(4)</sup> | Senior Vice President, Chief Financial Officer          |
| Bruce Alan Lundeen                  | Senior Vice President, Chief Pricing Officer            |
| Sean Robert Harley <sup>(5)</sup>   | Senior Vice President, Head of Human Resources          |
| Nathan Alan Johnson                 | Senior Vice President and Head of Americas Underwriting |
| Matthew Frederick Daitch            | Senior Vice President, Chief Risk Officer               |
| Stephanie Taylor Dunn               | Senior Vice President, Chief Legal Counsel              |
| David Patrick Dorans                | Senior Vice President, Velogica                         |
| Mary Beth Ramsey                    | Senior Vice President, Pricing                          |

- (1) Effective February 13, 2017, Mr. Robbins was appointed Deputy Chief Executive Officer of the Company. Mr. Robins replaced Ms. Brona Magee.
- (2) Effective November 7, 2016, Mr. Lawrence Moews was appointed Senior Vice President, Head of Inforce Optimization. His previous role of Chief Risk Officer and Head of Optimization was split into two roles with Mr. Matthew Daitch appointed as Chief Risk Officer.
- (3) Effective January 1, 2017, Ms. Tamora Kapeller was appointed Executive Vice President, Head of U.S. Markets. Ms. Kapeller replaced Mr. Brock Robbins.
- (4) Effective April 9, 2018, Mr. David Fridell was appointed Senior Vice President, Chief Financial Officer. Mr. Lynch was appointed Chief Accounting Officer.
- (5) Effective February 3, 2017, Mr. Sean Harley was appointed Chief Operations Officer. Mr. Harley replaced Ms. Kapeller.

In addition to the above officers, additional Vice Presidents, Assistant Vice Presidents and other assistant officers were also appointed.

Numerous changes in directors and officers occurred during the period under review. As required pursuant to 18 *Del. C.* § 4919, proper notification was provided to the Department with minor exception.

### **Conflicts of Interest**

The Company maintains a formal written Code of Business Conduct, which sets out minimum standards of ethical conduct that applies to all employees, officers, and directors. Incorporated into the Code of Business Conduct is a conflict of interest policy. Each year, all officers and directors are required to complete an Annual Code Acknowledgement, re-affirming the commitment to comply with the Code and reporting any Code breaches of which they are aware. The Corporate Secretary reviews and provides an annual report to the Audit Committee concerning the compliance with the Code of Conduct, as required by the Company's Risk Management Policies.

In accordance with the Department Examination Handbook, Section 12, a review of the Company's Annual Code Acknowledgement Statements for officers, directors, and key employees was performed for the purpose of identifying anyone with a felony conviction involving dishonesty or a breach of trust. There was no indication of any criminal conviction in any of the responses reviewed.

The review of executed conflict of interest disclosure statements was conducted for all years under examination. No conflicts of interest were noted.

### **Articles of Incorporation and bylaws**

The Company's Articles of Incorporation and bylaws were not amended during the examination period.

### **Corporate Records**

The recorded minutes of the sole shareholder and Board were reviewed for the period under examination. The recorded minutes of the Board adequately documented its meetings and approval of Company transactions and events, including the authorization of investments as required by 18 *Del. C.* § 1304. Reference was noted by the Board of the Report on Examination as of December 31, 2013, in the minutes of the Board as of April 17, 2015.

A review of the Insurance Holding Company Annual Registration Statement filings (Form B and Form C) made by and on behalf of the Company for 2016 revealed that the Company had materially complied with 18 *Del. C.* § 5004 and 18 *Del. Admin. C.* § 1801.

### **Holding Company System**

The Company is a member of an insurance holding company system as defined in 18 *Del. C.* § 5001(4). The Company's Holding Company Registration Statements were timely filed with the Department for the years under examination for which the Company was a Delaware



domestic. The immediate parent of the Company as of December 31, 2016, was SGLUSA Holdings. The Company had no subsidiaries as of December 31, 2016.

### Organization Chart

The following abbreviated presentation of the holding company system reflects the identities and interrelationships between the Company, its Parent, affiliated insurers and other members of the holding company system as of December 31, 2016:

| <u>Company</u>  | <u>Domicile</u>  | <u>% own</u> |
|---|------------------|--------------|
| SCOR SE   | France           |              |
| SCOR Global Life SE   | France           | 100%         |
| ReMark Group BV   | Netherlands      | 100%         |
| SCOR Global Life SE Representative Offices in USA, Mexico   |                  | 100%         |
| SCOR Global Life SE Representative Offices in China, Taiwan, Israel                                     |                  | 100%         |
| Rehalto SA  | France           | 100%         |
| SCOR Service Belux  | Belgium          | 100%         |
| SCOR Global Life Australia Ply Ltd.   | Australia        | 100%         |
| SCOR Global Life Reinsurance Ireland dao  | Ireland          | 100%         |
| SCOR Telemud Siu  | Spain            | 100%         |
| SCOR Global Life Chile Servicios Tecnicos y Representaciones Limitada <sup>(1)</sup>                    | Chile            | 50%          |
| Revios Canada Holding Corp.   | Canada (Ontario) | 100%         |
| Revios Canada Ltd.  | Canada (Ontario) | 100%         |
| SCOR Global Life Americas Holding Inc.  | Delaware         | 100%         |
| Qualitative Data Solutions  | Delaware         | 100%         |
| SCOR Global Life USA Holdings, Inc.   | Delaware         | 100%         |
| <b>SCOR Global Life USA Reinsurance Company</b>   | <b>Delaware</b>  | <b>100%</b>  |
| SCOR Global Life Reinsurance International (Barbados) Ltd.  | Barbados         | 100%         |
| SCOR Life Assurance Company   | Delaware         | 100%         |
| SCOR Life Reassurance Company   | Delaware         | 100%         |
| SCOR Global Life Americas Reinsurance Company   | Delaware         | 100%         |
| SCOR Global Life Americas Reinsurance Company Escritório de Representação no Brasil Ltda <sup>(2)</sup> | Brazil           | 99.99%       |
| SCOR Global Life Reinsurance Company of Delaware <sup>(3)</sup>   | Delaware         | 100%         |
| SCOR Financial Life Insurance Company   | Delaware         | 100%         |

(1) SCOR owns 50% of SCOR Global Life Chile Servicios Tecnicos y Representaciones Limitada Chile.

(2) SCOR owns 2 shares (< 1%) of SCOR Global Life Americas Reinsurance Company Escritório de Representação no Brasil Ltda per local regulations.

(3) On December 31, 2013, SCOR Global Life Re Insurance Company of Texas redomesticated from the State of Texas to the State of Delaware. Its name was changed to SCOR Global Life Reinsurance Company of Delaware ("SGLDE").

## **Affiliated Management and Service Agreements**

The Company was party to numerous affiliated agreements, which were disclosed in the Company's Form B filings with the Department.

The following agreements were entered into prior to the period covered by this examination, were reviewed in connection with earlier examinations, and remained in effect as of December 31, 2016:

| <u>Description</u>                           | <u>Effective Date</u> |
|--|-----------------------|
| Capital Maintenance Agreement <sup>(1)</sup> | September 24, 2013    |
| Parental Guarantee Agreement <sup>(2)</sup>  | October 1, 2013       |

(1) Parties to this agreement include Generali USA (now known as SGLUSA) and SCOR.

(2) Parties to this agreement include SGLUSA and SCOR.

Affiliated agreements entered into during the period covered by this examination and remaining in effect as of December 31, 2016, are summarized as follows:

### *Share Recharge Agreement*

Effective January 1, 2011, as amended December 31, 2013 and January 1, 2014, the Company entered into a Share Recharge Agreement with its ultimate parent, SCOR, and certain affiliated companies, whereby SCOR charges the Companies for the cost associated with issuing SCOR's shares to their Beneficiaries.

The Share Recharge Agreement was implemented by SCOR effective January 1, 2011, and it was intended to be subscribed to by all SCOR Group entities. However, SGLA first subscribed to the Share Recharge Agreement by virtue of Amendment 1, effective as of January 1, 2014. Further, the Company first subscribed to the Share Recharge Agreement by virtue of Amendment 2, effective as of December 31, 2013.

*Parental Guarantee Cost Allocation Agreement*

Effective January 1, 2014, the Company entered into a Parental Guarantee Cost Allocation Agreement with its ultimate parent, SCOR, whereby charges are allocated to the Company by SCOR in consideration of certain services that are provided. These charges are based on the benefit that the Company receive from the Group's Credit Rating, and the associated underwriting/marketing benefits.

*Compensation Agreement*

Effective July 15, 2014, the Company entered into a Compensation Agreement with SGLA and Quantitative Data Solutions, LLC, whereby SGLA sublicenses to the Company the right to use certain intellectual property and the rights to use Velogica for equitable compensation.

*Amended and Restated Tax Allocation Agreement*

Effective December 15, 2014, the Company entered into an Amended and Restated Tax Allocation Agreement with its parent, SGLA Holdings, and certain affiliated companies. In accordance with the terms of the agreement, the affiliated companies will file a consolidated U.S. Federal Income Tax Return. The purpose of the agreement is to provide the methodology and procedures for allocating the Group's consolidated Federal Income Tax Liability (or Benefit) to and amongst the Group.

*Master Service Agreement*

Effective January 1, 2015, the Company entered into a Master Service Agreement with, its ultimate parent, SCOR, SGL SE, SCOR Global P&C SE ("SGPC"), and certain affiliated companies. In accordance with the terms of the agreement, SCOR, SGL SE, and SGPC perform Shared Services and pay expenses on behalf of the Company.

*Reinsurance Cooperation Agreement*

Effective August 1, 2016, the Company entered into a Reinsurance Cooperation Agreement with ReMark International B.V. (“ReMark”), whereby ReMark offers its clients the option to reinsure a portion of its business with the Company. For the benefit of receiving a portion of the reinsurance, the Company pays a share of the upfront acquisition expenses, as well as future marketing campaign expenses.

*Surplus Note Agreement*

Effective September 1, 2016, the Company entered into a Surplus Note Agreement with SCOR Financial Life Insurance Company (“SFLIC”), whereby SFLIC issued a 20 year surplus note in the amount of \$45 million to the Company.

*Amended and Restated Service Agreement*

Effective December 1, 2016, the Company entered into an Amended and Restated Service Agreement with certain affiliated companies, whereby SGLA provides certain facilities, financial/accounting services, regulatory services, administrative services, actuarial services, data/information services, and underwriting services for the benefit of the Company to conduct their business.

For the affiliated and related party agreements noted above that were newly entered into, and amendments to previously approved agreements, the Company submitted notification to, and received approval from the Department in accordance with 18 *Del. C.* § 5005.

**TERRITORY AND PLAN OF OPERATION**

**Territory**

As of December 31, 2016, the Company was licensed in 50 states and the District of Columbia. Of those 50 states, the Company was qualified as an accredited reinsurer in 25 states and the District of Columbia.

The Company is authorized as a stock insurer to transact the business of life, including annuities, credit life, and health and credit health as defined in 18 *Del. C.* § 902 and 18 *Del. C.* § 903.

The principal office facilities of the Company are located in Leawood, Kansas.

### **Plan of Operation**

The Company is a professional reinsurer, and as such, has no direct written business.

The Company is engaged in the business of life and health insurance. The Company assumes primarily life business from affiliated and non-affiliated companies, with group life and accident and health business, and an insignificant amount of individual disability income premium.

### *Reinsurance*

The Company assumes risk from third party ceding companies primarily located in the United States. The Company retrocedes business to affiliated companies within the SCOR Group and participates with affiliated companies in an excess retrocession pool to third party retrocessionaires, as well as facultative retrocession coverage for selected risks.

The Company's currently assumed business includes term, permanent, and universal life reinsurance business reinsured on a coinsurance or yearly renewable term basis. Within the risk appetite and underwriting guidelines of SCOR Group, the Company may reinsure mortality, morbidity, longevity, and other biometric risk associated with the life insurance products sold by its primary client base, life insurance enterprises. The forms of reinsurance, as described above, can be either proportional or non-proportional depending on the needs of the client.

### *Sales Distribution*

SCOR utilizes its own sales resources to distribute its reinsurance solutions to client companies in the U.S. Four sales roles (Regional Vice Presidents) cover approximately 75 life

insurance companies doing business in the U.S. Their duties include building relationships with key decision-makers, understanding the client company's life insurance product portfolio and likely reinsurance needs, and getting opportunities to provide proposals for the clients Request for Proposals. SCOR does not routinely utilize life reinsurance brokers as this is not common practice in the life reinsurance markets. On occasion a client will choose to utilize an intermediary and SCOR will work with the intermediary and also directly with the life insurance company to provide a reinsurance proposal. On the rare occasion when an intermediary is used to help place Individual Life business, the intermediary represents the interest of the cedent and not the interest of SCOR, has no privity of contract with SCOR, and is compensated by the ceding company it represents and not by SCOR. SCOR's Regional Vice Presidents all have 20+ years of experience in the market and are well known in the industry.

*A.M. Best's Rating*

Based on A.M. Best's current opinion of the financial condition and operating performance of the Company, the Company was assigned a Best's rating of A+ (STABLE) for the year ended December 31, 2016.

**REINSURANCE**

For 2016, the Company reported the following distribution of net premiums written:

|   |    |                           |
|---|----|---------------------------|
| Direct business                           | \$ | -                         |
| Reinsurance assumed (from affiliates)     |    | (39,040)                  |
| Reinsurance assumed (from non-affiliates) |    | <u>1,456,348,206</u>      |
| Total direct and assumed                  | \$ | 1,456,309,166             |
| Reinsurance ceded (to affiliates)         |    | 1,167,969,046             |
| Reinsurance ceded to (non-affiliates)     |    | <u>120,993,479</u>        |
| Net premiums written                      | \$ | <u><u>167,346,641</u></u> |

The Company uses reinsurance as part of its enterprise risk management, optimization of business flows, and capital management program. The Company has no direct premiums; the Company's premiums are derived from reinsuring individual life policies written by insurers across the United States.

The Company had the following reinsurance programs and agreements in effect as of December 31, 2016:

**Assumed**

The Company assumes risk from affiliates and third party ceding companies in the United States. The Company's assumed business consists of traditional life mortality business with new business derived from an expanding client base comprised principally of medium to large U.S. direct writers reinsured on a Yearly Renewable Term basis. The remaining assumed premium consists of group life and accident policies and an insignificant amount of individual disability income premium. These policies are written nearly exclusively by life insurance companies domiciled in the United States.

Individual life reinsurance on a fully underwritten basis, along with a modest volume of select simplified issue life reinsurance, generates most assumed premium income. The Company began accepting group business in 2004 and expanded that line of business through the years. In addition, the Company still owns a small book of run-off individual disability (guaranteed renewable) and group accidental death reinsurance.

Within the risk appetite and underwriting guidelines of SCOR Group, the Company may reinsure mortality, morbidity, longevity, and other biometric risk associated with the life insurance products sold by its primary client base, life insurance enterprises. Other risks, such as lapse and asset risk, may be transferred as part of the contracts related to such biometric risk.

## **Ceded**

The Company's ceded reinsurance (i.e., retroceded business) is associated with two major lines of business: 1) the domestic business that the Company had reinsured prior to its acquisition by SGLA Holdings on October 1, 2013 and 2) domestic business subsequent to October 1, 2013. The Company's retrocession program consisted of the following major categories.

- Affiliate Reinsurance
- Non-affiliate Reinsurance Pools with Third Party Participants and Shares
- Special Retrocession and Facultative

### *Affiliate Reinsurance*

These programs are primarily used to optimize business flows and capital management. The following affiliate legal entities are involved with these reinsurance programs and a majority, if not all, are quota share arrangements:

#### Authorized U.S. Affiliates

- SFLIC
- SLAC
- SGLA
- SGLDE

#### Unauthorized Non-U.S Affiliates

- SGLRI

#### Certified – Non-U.S. Affiliates <sup>(1)</sup>

- SGLRI

(1) Reinsurer designation to be used by reporting entities whose domiciliary state has enacted the *Credit for Reinsurance Model Law (#785)* and/or *Credit for Reinsurance Model Regulation (#786)* with the defined certified reinsurer provisions,

### *Non-Affiliate Reinsurance Pools with Third Party Participants*

These programs are primarily intended for the Company's enterprise risk management program to provide for risk transfer in excess of corporate retention.



*Special Retrocession and Facultative*

These programs were instituted to address reinsurance needs not encompassed by Affiliate or Non Affiliate Reinsurance Pools. These programs were established for a specific purpose; generally capital management or to manage retention on a risk from a specific block of business aside from the general retention program.

The Company retrocedes its business through a diversified group of retrocessionaires and monitors collectability of retrocessionaire balances. No single unaffiliated retrocessionaire has a material obligation to the Company nor is the Company's business substantially dependent upon any reinsurance agreement. The Company is contingently liable with respect to retroceded reinsurance should any retrocessionaire be unable to meet its obligations under these agreements. The Company analyzes recent trends in arbitration and litigation outcomes in disputes, if any, with its retrocessionaires. The Company monitors ratings and evaluates the financial strength of the Company's retrocessionaires by analyzing their financial statements. Retention programs are reviewed and approved by the parent company and the Board no less often than annually.

**Reinsurance Contract Review**

A review was performed of reinsurance contracts put into place during the examination period for compliance with 18 *Del. Admin. Code* § 1000, NAIC Handbook Guidelines, and SSAPs. No exceptions were noted.

## **FINANCIAL STATEMENTS**

The following financial statements are based on the statutory financial statements filed by the Company with the Department and present the financial condition of the Company for the period ended December 31, 2016. The accompanying comments on the financial statements reflect any examination adjustments to the amounts reported in the Annual Statements, and should be considered an integral part of the financial statements.

### General Account:

- Assets
- Liabilities, Surplus and Other Funds
- Summary of Operations
- Capital and Surplus Account
- Reconciliation of Capital and Surplus

### Schedule of Examination Adjustments

### Analysis of Changes in Financial Statements Resulting from Examination

**Assets**  
**As of December 31, 2016**

|   | Assets                       | Nonadmitted<br>Assets       | Net<br>Admitted<br>Assets    |
|---|------------------------------|-----------------------------|------------------------------|
| Bonds   | \$ 388,300,746               | \$                          | \$ 388,300,746               |
| Cash, cash equivalents and short-term investments                           | 32,080,840                   |                             | 32,080,840                   |
| Other invested assets   | 57,405,230                   |                             | 57,405,230                   |
| Investment income due and accrued   | 2,482,326                    |                             | 2,482,326                    |
| Premiums and considerations   |                              |                             |                              |
| Uncollected premiums and agents' balances<br>in course of collection        | 87,444,251                   | 72,602                      | 87,371,649                   |
| Deferred premiums, agents' balances and<br>installments booked but deferred | 1,032,628                    |                             | 1,032,628                    |
| Reinsurance:  |                              |                             |                              |
| Amounts recoverable from reinsurers   | 45,329,319                   |                             | 45,329,319                   |
| Other amounts receivable under reinsurance<br>contracts                     | 134,885,539                  |                             | 134,885,539                  |
| Current federal and foreign income tax recoverable<br>and interest thereon  | 11,179,696                   |                             | 11,179,696                   |
| Net deferred tax asset  | 15,159,252                   | 8,542,202                   | 6,617,051                    |
| Electronic data processing equipment and software                           | 1,074,906                    |                             | 1,074,906                    |
| Furniture and equipment, including health care<br>delivery assets           | 7,931,146                    | 7,931,146                   | -                            |
| Aggregate write-ins for other than invested assets                          | 79,580                       | 79,580                      | -                            |
| Total assets excluding Separate Accounts                                    | <u>\$ 784,385,459</u>        | <u>\$ 16,625,529</u>        | <u>\$ 767,759,929</u>        |
| From Separate Accounts  |                              | -                           | -                            |
| Total   | <u><u>\$ 784,385,459</u></u> | <u><u>\$ 16,625,529</u></u> | <u><u>\$ 767,759,929</u></u> |

**Liabilities, Surplus and Other Funds  
As of December 31, 2016**

|  |                              |
|--|------------------------------|
| Aggregate reserves for life contracts  | \$ 37,796,910                |
| Aggregate reserves for accident and health contracts   | 18,004,573                   |
| Contract claims:   |                              |
| Life   | 66,399,226                   |
| Accident and health  | 7,322,557                    |
| Premiums and annuity considerations for life and accident and health contracts received in advance | 289,906                      |
| Contract liabilities not included elsewhere:   |                              |
| Provision for experience rating refunds  | 1,935,255                    |
| Interest maintenance reserve   | 34,323,082                   |
| Commissions and expense allowances payable on reinsurance assumed                                  | 341,910                      |
| General expenses due or accrued  | 39,432,083                   |
| Taxes, licenses and fees   | 1,905,000                    |
| Amounts withheld or retained by company as agent or trustee  | 187,973                      |
| Amounts held for agents' account, including \$ agents' credit balances                             |                              |
| Remittances and items not allocated  | 193,030,557                  |
| Liability for benefits for employees and agents if not included elsewhere                          | 28,877,171                   |
| Miscellaneous liabilities:   |                              |
| Asset valuation reserve  | 2,640,816                    |
| Payable to parent, subsidiaries and affiliates   | 2,244,179                    |
| Total liabilities excluding Separate Accounts  | <u>\$ 434,731,198</u>        |
| From Separate Accounts Statement   | <u>-</u>                     |
| Total Liabilities  | <u>\$ 434,731,198</u>        |
| Common capital stock   | 10,000,000                   |
| Gross paid-in and contributed surplus  | 207,013,826                  |
| Unassigned funds   | 116,014,906                  |
| Capital and Surplus  | <u>\$ 333,028,732</u>        |
| Total Liabilities, Capital and Surplus   | <u><u>\$ 767,759,930</u></u> |

**Summary of Operations  
For the Year Ended December 31, 2016**

|   |                            |
|---|----------------------------|
| Premiums and annuity considerations for life and accident and health contracts  | \$ 167,346,641             |
| Net investment income   | 9,374,937                  |
| Amortization of Interest Maintenance Reserve  | 4,475,993                  |
| Commissions and expense allowances on reinsurance ceded   | 142,306,625                |
| Miscellaneous income:   |                            |
| Aggregate write-ins for miscellaneous income  | 106,446                    |
| Totals  | <u>\$ 323,610,642</u>      |
| <br>  |                            |
| Death benefits  | \$ 123,417,069             |
| Disability benefits and benefits under accident and health contracts  | 6,393,610                  |
| Surrender benefits and withdrawals for life contracts   | 248,246                    |
| Interest and adjustments on contract or deposit-type contract funds   | 695,048                    |
| Increase in aggregate reserves for life and accident and health contracts   | (3,444,261)                |
| Totals  | <u>\$ 127,309,713</u>      |
| <br>  |                            |
| Commissions and expense allowances on reinsurance assumed   | 110,152,184                |
| General insurance expenses  | 66,596,612                 |
| Insurance taxes, licenses and fees, excluding federal income taxes  | 3,237,797                  |
| Increase in loading on deferred and uncollected premiums  | (3,600,228)                |
| Aggregate write-ins for deductions  | 12,466,407                 |
| Totals  | <u>\$ 316,162,484</u>      |
| <br>  |                            |
| Net gain from operations before dividends to policyholders and federal income taxes   | \$ 7,448,158               |
| Dividend to policyholders   | 16,604                     |
| Net gain from operations after dividends to policyholders and before federal income taxes                                     | 7,431,554                  |
| Federal and foreign income taxes incurred   | 4,299,766                  |
| Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains (losses) | 3,131,788                  |
| Net realized capital gains (losses)   | 334,620                    |
| Net Income  | <u><u>\$ 3,466,408</u></u> |

**Capital and Surplus Account  
As of December 31, 2016**

|   |                              |
|---|------------------------------|
| Capital and surplus, December 31, prior year                  | \$ 360,255,681               |
| Net income (Loss)   | 3,466,410                    |
| Change in net unrealized capital gains or (losses)            |                              |
| less capital gains tax of \$ (41,887)                         | 77,683                       |
| Change in net unrealized foreign exchange capital gain (loss) | 148,847                      |
| Change in net deferred income tax                             | (276,443)                    |
| Change in nonadmitted assets                                  | (1,472,618)                  |
| Change in asset valuation reserve                             | (319,970)                    |
| Surplus adjustment  |                              |
| Paid in   | (35,025,568)                 |
| Change in surplus as a result of reinsurance                  | 9,135,713                    |
| Aggregate write-ins for gains and losses in surplus           | (2,961,003)                  |
| Net change in capital and surplus for the year                | <u>(27,226,949)</u>          |
| Capital and surplus, December 31, current year                | <u><u>\$ 333,028,732</u></u> |

**Reconciliation of Capital and Surplus  
From December 31, 2013 to December 31, 2016**

|  |               |                              |
|--|---------------|------------------------------|
| Capital and Surplus, December 31, 2013   |               | \$ 422,574,405               |
| Net income   |               | 44,150,352                   |
| Additions:   |               |                              |
| Change in net unrealized foreign exchange capital gain (loss)                            | \$ 1,308,010  |                              |
| Change in asset valuation reserve  | 190,098       |                              |
| Surplus adjustment: Change in surplus as a result of reinsurance                         | 8,676,858     |                              |
| Total Additions  |               | <u>\$ 10,174,966</u>         |
| Deductions   |               |                              |
| Change in net unrealized capital gains (losses) less capital gains tax of \$ (4,151,208) | \$ (86,612)   |                              |
| Change in net deferred income tax  | (1,801,365)   |                              |
| Change in non-admitted assets  | (3,100,834)   |                              |
| Surplus adjustment: Paid-in  | (129,933,899) |                              |
| Aggregate write-ins for gains and losses in surplus                                      | (8,948,281)   |                              |
| Total Deductions   |               | <u>\$ (143,870,991)</u>      |
| Capital and Surplus, December 31, 2016   |               | <u><u>\$ 333,028,732</u></u> |

**Analysis of Changes in Financial Statements Resulting from Exam**

There were no changes to surplus as a result of the financial examination.

**COMMENTS TO FINANCIAL STATEMENT ITEMS**

*Liabilities*

In order for the examination team to gain an adequate comfort level with the Company's loss and loss adjustment expense ("LAE") reserve estimates, the Department retained the actuarial services of INS Consultants ("INS") to perform a risk-focused review of the Company's reserving and pricing activities. Certain risks within the pricing and reserving processes required Phase 5 substantive test work.

Based on the procedures performed and results obtained by INS, the examination team obtained sufficient evidence to support the conclusion that the Company's net loss and LAE reserves are reasonably stated as of December 31, 2016.

### **SUBSEQUENT EVENTS**

The following material subsequent events occurred, requiring disclosure in this examination report.

#### **Dividends**

Subsequent to the period under examination, the Company paid the following extraordinary dividend:

| <u>Year</u> | <u>Contribution</u>        |
|-------------|----------------------------|
| 3Q2017      | \$ 32,302,873 <sup>1</sup> |

(1) On August 20, 2017, the Company paid an extraordinary dividend as a return of capital to SGLUSA Holdings of \$32,302,873. Approval was received from the Department on July 11, 2017.

#### **Surplus Note Agreement**

Effective October 1, 2017, the Company entered into a Surplus Note Agreement with SFLIC, pursuant to which SFLIC issued to the Company a 20-year term surplus note ("Surplus Note") in the amount of \$45 million. The Surplus Note would be treated as additional capital on SFLIC's regulatory GAAP-based financial statements, and as an admitted asset on the Company's statutory-based balance sheet.

The Surplus Note is being issued to support SFLIC's anticipated growth and optimize SGLUSA's capital efficiency. The rate of interest for the Surplus Note is 4.41% per annum. Said interest will be payable on an annual basis upon the approval of the Department. Under the Surplus Note Agreement, any repayment of the Surplus Note or interest payments thereunder



may only be made out of SFLIC's free and divisible surplus and is subject to the Department's prior approval.

The Department approved of the agreement on September 25, 2017.

### **Affiliated Retro Reinsurance Agreement**

Effective January 1, 2017, the Company entered into an affiliated retrocession agreement with General Security National Insurance Company ("GSNIC") whereby GSNIC assumes, under a quota share agreement, all acceptances of Medical Insurance including but not limited to Employer Stop Loss Insurance, HMO Excess Reinsurance, Provider Excess Insurance, and Medical Excess Reinsurance written on behalf of SGLUSA by SCOR Advantages Managing General Agency. Approval of the agreement was provided by the Department on December 15, 2016.

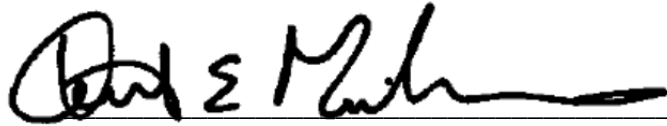
### **SUMMARY OF RECOMMENDATIONS**

There were no examination report findings or recommendations as a result of the December 31, 2016 examination.

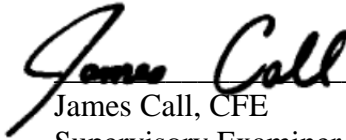
**CONCLUSION**

The assistance of Department's consulting actuarial firm, INS Consultants, Inc. is acknowledged. In addition, the assistance and cooperation of the Company's outside audit firm, Ernst & Young LLP and the Company's management and staff were appreciated and are acknowledged.

Respectfully submitted,



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Examiner-In-Charge  
Delaware Insurance Department



James Call, CFE  
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Delaware Department of Insurance