

**BEFORE THE INSURANCE COMMISSIONER
FOR THE STATE OF DELAWARE**

IN THE MATTER OF:)	
)	
RIVERSOURCE LIFE)	
INSURANCE COMPANY)	
)	DOCKET NO. 3879-2018
NAIC #65005)	
)	
1818 Ameriprise Financial Center)	
Minneapolis, MN 55474)	

STIPULATION AND CONSENT ORDER

THIS STIPULATION AND CONSENT ORDER is entered into as of

Oct 29, 2018, by and between Riversource Life Insurance Company
("Respondent") and the State of Delaware Department of Insurance ("the Department").

Respondent and the Department are collectively referred to herein as the "Parties."

WHEREAS, Respondent is a life and annuity insurance company incorporated under
Minnesota law and authorized to conduct the business of insurance in the State of Delaware; and

WHEREAS, the Department, through its examiners, conducted a target market conduct
examination ("Examination") of Respondent's affairs and practices as of December 31, 2016;
and

WHEREAS, the Department, through its examiners, prepared and provided to
Respondent for review and comment draft versions of the Examination report; and

WHEREAS, Respondent has reviewed and commented on such draft versions of the
Examination report; and

WHEREAS, after considering Respondent's comments, the Department, through its examiners, has prepared a final report of the Examination, dated as of June 20, 2018 ("Final Examination Report"); and

WHEREAS, among other findings contained in the Final Examination Report, the Department concluded that the Respondent's practices and procedures did not comply with;

18 Del. Admin. C §7.1.1- Duties of Insurers That Use Agents or Brokers.

18 Del. Admin. C. §1204 -5.2.1- Duties of Agents and Brokers.

18 Del. Admin. C. §1204 -7.3- Duties of Agents and Brokers, and

WHEREAS, the Company has fully cooperated with the Department in the course of the examination by making its books and records available for examination, and its personnel and agents available to assist as requested by the Department; and

WHEREAS, after communications with the Department, Respondent desires to resolve this matter without recourse to any administrative hearing or court action (such as an appeal).

NOW, THEREFORE, IT IS AGREED, by and between Respondent and the Department as follows:

1. Respondent accepts the Final Examination Report, waives any right to a hearing thereon, and agrees that the Department may file the Final Examination Report without any further modifications.

2. Respondent neither admits nor denies all of the facts set forth in this Stipulation and Consent Order relating to the above-referenced asserted violation.

3. Upon execution of this Stipulation and Consent Order, Respondent shall pay to the Department an administrative penalty for the Notice Violations in the amount of Seventy-Five

Thousand and (\$ 75,000.00). Respondent shall make its check for the administrative penalty payable to the "State of Delaware."

4. Respondent waives any right to challenge in an administrative or court proceeding any of the terms and conditions of this Stipulation and Consent Order.

5. This Stipulation and Consent Order is the free and voluntary act of Respondent, and its terms are binding upon Respondent and may be admitted into evidence in any judicial or administrative proceeding against Respondent to enforce such terms. Respondent acknowledges that it has had a full opportunity to seek and receive advice of counsel on all matters related to this Stipulation and Consent Order.

6. This Stipulation and Consent Order contains all of the terms and conditions agreed to by the parties and constitutes the final agreement between Respondent and the Department.

7. No change, amendment, or modification hereto shall be effective or binding unless it is in writing, dated, and signed by the parties.

8. If the Department fails to act on any one or more defaults by Respondent, such failure to act shall not be a waiver of any rights hereunder on the part of the Department to declare Respondent in default and to take such action as may be permitted by this Stipulation and Consent Order or by law.

9. This Stipulation and Consent Order may be signed in duplicate, and both documents shall be considered originals. The person executing this Stipulation and Consent Order on behalf of Respondent shall acknowledge his or her signature before a Notary Public and, by executing this Stipulation and Consent Order, certifies that he or she is duly authorized to execute this Stipulation and Consent Order on behalf of Respondent. Respondent agrees that an uncertified

copy of this Stipulation and Consent Order shall be valid as evidence in any proceeding for purposes of enforcement.

10. This Stipulation and Consent Order shall survive Respondent and be enforceable against its successors, transferors, or assigns.

[Signature Page Follows]

RIVERSOURCE LIFE
INSURANCE COMPANY:

John R. Woerner

Print Name: John R. Woerner
Title: Chairman & President
Date: Oct. 29, 2018

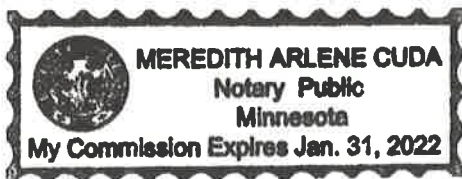
Witness to Respondent's Signature

Name: Cara Downing
Title: VP Planning + Admin
Date: 10/29/2018

STATE OF Minnesota)
) SS.
COUNTY OF Hennepin)

The foregoing instrument was acknowledged before me this 29 day of October 2018,
by John Woerner, who is personally known to me and who certified that he
or she is duly authorized to execute this document on behalf of Respondent.

GIVEN under my Hand and Seal of office, the day and year aforesaid.



Meredith Cuda
NOTARY PUBLIC

Meredith Cuda
PRINT NAME

Jan 31, 2022
MY COMMISSION EXPIRES

~~DELAWARE INSURANCE DEPARTMENT~~

~~TRINIDAD NAVARRO
Insurance Commissioner
Date:~~

**RIVERSOURCE LIFE
INSURANCE COMPANY:****DELAWARE INSURANCE DEPARTMENT**

TRINIDAD NAVARRO

Print Name:

Title:

Date:

Field Navami

TRINIDAD NAVARRO

Insurance Commissioner

Date:

11-01-18

Witness to Respondent's Signature

Name:

Title:

Date:

STATE OF _____)
) SS.
COUNTY OF _____)

The foregoing instrument was acknowledged before me this _____ day of _____ 2018, by _____, who is personally known to me or who has produced _____ as identification, and who certified that he or she is duly authorized to execute this document on behalf of Respondent.

GIVEN under my Hand and Seal of office, the day and year aforesaid.

NOTARY PUBLIC

PRINT NAME

MY COMMISSION EXPIRES